

Message Text

UNCLASSIFIED

PAGE 01 MONTEV 02925 222002Z

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ACTION FSI-01

INFO OCT-01 ARA-10 ISO-00 COME-00 EB-07 AID-05 /024 W

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R 221948Z AUG 75

FM AMEMBASSY MONTEVIDEO

TO SECSTATE WASHDC 9653

UNCLAS MONTEVIDEO 2925

E.O. 11652: N/A

TAGS: AFSI, UY

SUBJ: OVERSEAS BUSINESS ANDMARKETING SEMINAR,
SAO PAULO, NOV 10-21

REF: STATE 176867

ATTN: FSI: J.T. SPROTT

1. EMBASSY NOMINATES FSL-7 GORDON LITTLE AND STRONGLY URGES HIS SELECTION FOR SUBJECT SEMINAR.
 2. U.S. EXPORTS TO URUGUAY FIRST SIX MONTHS 1975 HAVE DOUBLED OVER SAME PERIOD PREVIOUS YEAR. RECENT EMBASSY REPORTING HAS NOTED THAT AS URUGUAY IMPLEMENTS ECONOMIC REFORM PROGRAM AMERICAN SUPPLIERSOF RAW MATERIALS AND EQUIPMENT ARE LIKELY TO FIND INCREASED OPPORTUNITIES TO EXPAND SALES. UTILITY OF STAFF MEMBER WITH THIS TRAINING IS CLEAR.
 3. LITTLE IS 42 YEARS OLD, AND FLUENT IN ENGLISH. AS SENIOR FSL IN COMMERCIAL UNIT, HE WORKS WITH A MINIMUM OF SUPERVISION ON SPECIAL PROJECTS. THESE INCLUDE PIMS AND OTHER MARKET SECTOR ANALYSES WHERE THE SPECIFIC TRAINING TO BE OFFERED IN THIS SEMINAR WOULD BE MOST APPROPRIATE. LITTLE'S PERFORMANCE HAS BEEN EXCELLENT AND WE EXPECT HIM TO BE WITH THE EMBASSY FOR MANY YEARS TO COME.
 4. WE HAVE DISCUSSED SUBJECT COURSE WIH LITTLE AND HE HAS INDICATED KEEN INTEREST.
- SIRACUSA

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Margaret P. Grafeld
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